# **NRF** ASSOCIATE MEMBER BENEFITS

# WHY BECOME AN ASSOCIATE MEMBER OF NRF?

**THERE ARE MANY BENEFITS!** National Retail Federation Associate Membership is open to all non-retailer industry partners. Not only do you receive benefits as an individual, but it's open to every employee in your organization at no additional cost!

#### STRATEGIC BRANDING —

nrf.com/industrypartner

Increase your corporate visibility in the retail world and position your company as a leader by highlighting your services and expertise to retailers.

- Promote your company among retail's elite by exhibiting at NRF events such as Retail's BIG Show, Shop.org and NRF PROTECT Loss Prevention Conference & EXPO.
- Sponsor a special event or collaborate with us on the content of conference sessions.
- Advertise in NRF's STORES Magazine, which is read by nearly 40,000 subscribers around the world.
- FREE! Access resources in the Retail Library at no charge, and submit your own white papers.
- FREE! Participate in NRF's supplier directories. Associate members receive a \$525 advertising credit in the STORES Retail Industry Buying Guide, which is distributed with the December issue of the magazine.

#### **EVENTS AND NETWORKING** —

nrf.com/events

Through NRF membership, you will advance your company and career success through networking with existing customers and connecting with new ones.

- Save money on exhibiting and attending NRF's conferences and events such as Retail's BIG Show, Shop.org and NRF PROTECT Loss Prevention Conference & EXPO.
- Gain insight into the retail landscape through thought-provoking educational sessions at NRF events.
- Connect with retailers in your area by sponsoring a networking dinner.
- Participate on the Associate Member Council's open sub-committees in communications, communities and content.

### RESEARCH AND INSIGHTS —

nrf.com/resources

Joining NRF gives your entire company access to a steady stream of relevant, thoughtful content to help you make better decisions and achieve your goals.

- Stay current on the latest industry news and consumer trends through NRF SmartBrief, NRF Global SmartBrief and NRF.com.
- Obtain data and statistics from NRF's specialty newsletters and studies such as the Monthly Economic Review
- Receive complimentary subscriptions to STORES Magazine.
- Access members-only content, including the latest research reports and webinars, by creating a MyNRF account.
- Download standard RFPs to learn what retailers will be looking for when it comes to point of sale, warehouse management, workforce management and other areas (free for NRF Members/\$5,000 each for nonmembers).



Contact MembershipInfo@nrf.com 202-783-7971

nrf.com/membership



# NRF ASSOCIATE MEMBERSHIP APPLICATION

| Company/Parent Company:   |                       | PAYMENTINFORMATION  |  |
|---|-----------------------|---|--|
| Address 1:  |                       | CHECKS: Please make checks payable to:  | WIRE TRANSFERS: Fordetails please email your |
| Address 2:  |                       | National Retail Federation  | request to: wiretransfer@nrf.com             |
| City:   | State:Zip Code:       | PO Box 781081<br>Philadelphia, PA 19178-1081  |  |
| Phone:  | Fax:                  | Note: All checks must be drawn on a U.S.<br>Bank in USD Funds   |  |
| EmailAddress:   | Website:              | ☐ AMEX ☐ VISA ☐ MASTERCARD ☐ DINERS CLUB ☐ DISCOVER ☐ CARTE BLANCHE   |  |
| Number of Retail Units:   | _Annual Sales Volume: | Card Number:  |  |
| Contact Name:   | Job Title:            |   |  |
| Signature:  | Date:                 | Exp Date: Amo   | unt: \$                                      |
| I would like to receive communication from National Retail Federation ("NRF") about National Retail Federation and its membership activities, benefits, events and other marketing updates in the following manner selected below:  □ By email. |                       | Cardholder Name:  |  |
|   |                       | Billing Address:  |  |
| □ By phone.   |                       | City.   | State:Zip:                                   |
| ☐ By postal mail.   |                       |   |  |
| ☐ NRF may also share my contact information with trusted partners so they can contact me about products or services that may interest me.   |                       | Authorized Signature:   |  |
| I can stop receiving this information by emailing NRF at GDPR@NRF.com or unsubscribing via links in emails.   |                       | National Retail Federation / 1101 New York Avenue NW, Suite 1200,<br>Washington, DC 20005 / Phone: 202-783-7971 / Fax: 866-223-5383<br>EIN#13-5582627 |  |
| ASSOCIATE MEMBEDSHID DIJES:   |                       |   | 0-0002021                                    |

# SOCIATE MEMBERSHIP DUES:

Companies who provide goods and services to other businesses, such as equipment manufacturers, software developers, consultants, wholesalers, financial institutions and internet service providers:

Under NRF's bylaws, each member must pay dues based on total sales volume as reported in the most recent fiscal year.

| Dues Class | Sales Volume/Billings               | Dues     |
|------------|-------------------------------------|----------|
| В          | Under \$10,000,000                  | \$2,500* |
| B1         | \$10,000,001 to \$50,000,000        | \$3,500  |
| B2         | \$50,000,001 to \$100,000,000       | \$5,000  |
| В3         | \$100,000,001 to \$200,000,000      | \$6,000  |
| B4         | \$200,000,001 to \$500,000,000      | \$7,000  |
| B5         | \$500,000,001to\$2 billion          | \$8,000  |
| В6         | Over \$2 billion up to \$10 billion | \$9,000  |
| В7         | Over \$10 billion                   | \$10,000 |

Companies principally engaged in retailing are eligible for membership in the Federation.

Under the NRF bylaws, each member must pay dues based on total annual sales volume as reported in the most recent fiscal year. Total Sales must include sales received from all operations including franchise sales.

| Advertising Agencie M                                 | es, Radio, TV, Newspapers | \$500   |  |  |
|---|---------------------------|---------|--|--|
| Universities and                                      | Educational Institutions  |         |  |  |
| U   |                           | \$1,000 |  |  |
| El  |                           | \$150   |  |  |
| National Trade Associations with Revenue              |                           |         |  |  |
| XN1   | Under \$250,000           | \$400   |  |  |
| XN2   | \$250,001 to \$500,000    | \$600   |  |  |
| XN3   | \$500,001 to \$750,000    | \$800   |  |  |
| XN4   | Over\$750,000             | \$1,000 |  |  |
| Local Business Organizations and Chambers of Commerce |                           |         |  |  |
| AE  |                           | \$100   |  |  |

\*If your company is less than 2 years old and under \$2M in revenue please contact the NRF membership department (202-783-7971 or membershipinfo@nrf.com).

For federal income tax purposes, dues payments to the National Retail Federation are not tax deductible as a charitable contribution. In addition, the Omnibus Budget Reconciliation Act of 1993 includes a provision denying a tax deduction for lobbying activities conducted by trade associations such as NRF. NRF estimates substantially all dues received are nondeductible.